



## **FOLLOW UP SCRIPT**

Use this script as a guideline in following up with someone after you have shared the Lifestyle For Her information.

### **[START SCRIPT]**

"Hello \_\_\_\_ (first name)! Did you get a chance to listen to the Lifestyle For Her Overview & Opportunity Call?"

#### **If Yes, you say:**

"Okay great! Now you see why I became a Lifestyle Ambassador. Again, it's only \$27 monthly and the program is all about empowering you with tools to have a more fulfilled life. That's less than \$1 day.

What's even more incredible is their commission system allowing you to earn thousands monthly. This truly is a low investment for everything that will be sown into your life. So, I would like to invite you to join my team and become a Lifestyle Ambassador as well. Can I welcome you aboard?"

#### **If No, I didn't get a chance to listen, you say:**

"Not a problem, we can listen right now. I can 3-way the call in . Hold on while a dial it. The next thing you'll hear is the call."

At this point dial **470-200-0080, Pin Code: 7070#**. **Note:** The call will then come on. Make sure you merge the call with your prospect and let the Lifestyle For Her Overview complete before you say anything else.

#### **After the call ends you say:**

"Wow, I'm so excited that there's a program to help women Live Their Best Lives now and it's only \$27 monthly! That's less than \$1 per day. I'm super excited about their commission system! This

truly is a low investment for everything that will be sown into your life. So, I would like to invite you to join my team and become a Lifestyle Ambassador as well. Can I welcome you aboard?"

**Your prospect will respond in 1 of 3 ways:**

**1) If Yes say:** "Welcome to the team!. I'll email you my referral link to join. I'll be with you every step of the way and there's plenty of support for you at Lifestyle For Her as well, so you won't be by yourself. I'll follow up with you shortly to make sure you received your "welcome email" from Lifestyle For Her.

**2) If No, say:** "Can I answer any questions for you that might help you to better understand how the membership and opportunity can truly help you Live Your Best Life and increase your checking account?"

**Note 1:** If your prospect does have questions, go ahead and answer them if you feel comfortable. If you feel you need some assistance with questions, let her know you'll get the answers for her and call back. Go ahead and schedule another appointment time (preferably the same day or the following if at all possible).

**Note 2:** If they don't have questions, ask: "Do you know any other women that are leaders and believe in empowering other women that might be interested?" They'll say yes or no. If they do, just ask them to forward their email and information to you and remember to follow up about it.

**3) If she says, "I have to think about it or I need to discuss this with my husband", you say:"**

"Okay, not a problem. Are there any questions that I can answer for you to help you with your decision?" If your prospect does have questions, go ahead and answer them if you feel comfortable. If you feel you need some assistance with questions, let her know you'll get the answers for her and call back. Go ahead and schedule another appointment time (preferably the same day or the following if at all possible).

**Note:** A three-way call with you, your prospect and your Lifestyle Ambassador sponsor would be helpful as well.

**[END SCRIPT] Have Questions? Please email [support@lifestyleforher.net](mailto:support@lifestyleforher.net)**